



GETTING TO KNOW YOU



NAME: _____ BIRTHDAY: _____ DATE: _____

CELL: _____ ANNIVERSARY: _____

EMAIL: _____

ADDRESS: _____ CITY: _____ STATE: _____ ZIP: _____

Hair Color: _____ Eye Color: _____ Skin Tone: Ivory Beige Bronze Mahogany (circle one)

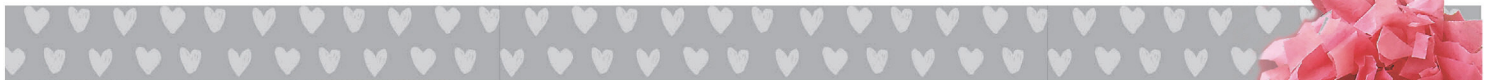
Is your skin Dry Normal Oily (circle one) For foundation coverage, do you prefer Light Medium Full None (circle one)

What's one thing you would change about your skin? _____

What products are you currently most interested in? _____

Whom may I contact about gift-giving ideas? NAME: _____ CELL: _____

Who referred you? _____



Fabulous Friends Game

Which would you prefer to get for FREE?
a Mascara or Eye Makeup Remover?



Fill out 10 lines and receive 50% off! All 20 lines = FREE!!!

WHAT WOMEN DO YOU KNOW WHO ARE LEADERS?

WHAT WOMEN DO YOU KNOW WHO GO ABOVE & BEYOND?

WHO DO YOU KNOW WHO TRULY LOVE PEOPLE?

WHO DO YOU KNOW WHO IS COMPETITIVE?

1. _____
NAME & CELL

2. _____
NAME & CELL

3. _____
NAME & CELL

4. _____
NAME & CELL

5. _____
NAME & CELL

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17. _____
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18. _____
NAME & CELL

19. _____
NAME & CELL

20. _____
NAME & CELL

Beauty Experience Sets



timewise 3D basic
\$70 (save \$8)



miracle set 3D
\$110 (save \$14)



ultimate miracle 3D
\$165 (save \$18)



timewise repair set
\$205 (save \$39)



clearproof set
\$45 (save \$4)



satin set
\$49 (save \$5)



dash out the door
\$70 (save \$6)



Your choice of a beauty treatment half off for booking your own Beauty Experience TODAY!



A Penny for Your Thoughts!

1) If money were no object, what Skin Care Set above would you love to have show up in your bathroom tonight?

3) Which Beauty Experience Package would you prefer to enjoy with your friends?

circle one: PLATINUM GOLD SILVER BRONZE

I'm looking to feature face models in my portfolio at my Weekly Beauty Workshop. What do you think?

circle one: YES, sounds fun MAYBE, tell me more

4) What do you need more of in your life right now?

circle one: FUN/GIRLFRIEND TIME
MONEY
FLEXIBILITY
MAKING A DIFFERENCE IN SOMEONE'S LIFE

5) From everything you've learned about the Mary Kay business opportunity what is most appealing?

6) What questions do you have about the business opportunity?

7) On a scale of 1 - 10, rate your interest level in the business opportunity.

NEVER 1 2 3 4 • 6 7 8 9 10 SIGN ME UP NOW!

8) What would have to change/happen for you to be a 9 or 10?

9) I have a goal to get the opinion of 12 customers this month about the business opportunity. Are you a

circle one: YES SURE