

incredibly **EPiC**



Epic Family

Shaw National Area
Burnett National Area
Lauchlan National Area

Top 20 in YTD Unit Growth

	Sales Director	NSD	QTM	NTM
1	Hillary Puthoff	Lauchlan	12	24
2	Nadine Stanley	Shaw	9	16
3	Tina Frantz	Burnett	8	35
4	Charlotte Goodykoontz	Lauchlan	7	9
5	Amber Nichols	Burnett	6	17
6	Ciara Peyton	Burnett	6	12
7	April Hutchinson	Burnett	6	10
8	Amanda Ahrens	Shaw	6	6
9	Bre Holliday	Burnett	5	21
10	Caitlyn Underwood	Burnett	5	18
11	Tayler Collier	Burnett	5	17
12	Dana Sone	Burnett	5	14
13	Jennifer Howard	Burnett	5	13
14	Andrea Barts	Lauchlan	5	11
15	Coty Maldonado	Shaw	4	18
16	Samantha Ewing	Burnett	4	9
17	Erin Cole	Lauchlan	4	7
18	Chelsey Burling	Burnett	4	6
19	Elizabeth Holmes	Burnett	4	6
20	Amanda Nieman	Burnett	4	5



Hillary



Nadine



Tina



Welcome New Directors!



Ashley Smith

Independent Sales Director
Burnett National Area
Senior Tina Frantz

Independent Sales Director
Lauchlan National Area
Senior Leah Lauchlan
casilynlundmk@gmail.com



Casilyn Lund



Directors in Qualification

SHAW



Ann Marie

Stanley Unit



Alina

Stanley Unit

BURNETT



Aleta

Frantz Unit



Amanda

Collier Unit



Erin

Frantz Unit



Amy

Hutchison Unit



Brittney

Underwood Unit



Keisha

Erbe Unit



Dawn

Nichols Unit



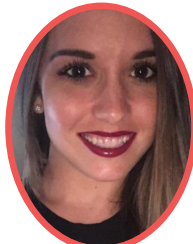
Mandy

Nichols Unit



Kara

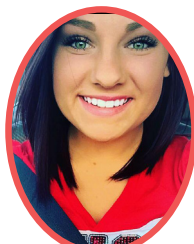
Smith Unit



Taylor

Underwood Unit

LAUCLAN



Lindsey

Puthoff Unit



How do I DIQ?

Pre-Qualification

- ~~Star Consultant previous or current quarter~~
- Must be Active
- ~~10~~ 8 active* personal team members

Qualification

- Qualify in 1, 2, or 3 months or ~~4 months~~
- 24 total active* DIQ unit members
- ~~5~~ NO qualified** personal team members
- ~~\$18,000~~ \$13,500 total DIQ unit wholesale production
- ~~\$4,000~~ \$3,000 maximum personal wholesale production
- \$4,000 monthly DIQ unit wholesale production minimum to remain in DIQ.

**ALL IN WITH 8 HAS BEEN
EXTENDED ANOTHER YEAR!**

Track your Path to DIQ & Wearing the Suit

All In With 8!

Complete interviews to add new team members! On average, it takes sharing career information at least 5 times to add one new team member. Sometimes it takes less and sometimes it may take a couple more, but on average it is one out of four! As you add a new team member write her name in pencil. When she places her first order and becomes active, write her name in pen or marker!



Diq!

Team Member #8

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #9

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #10

1. _____
2. _____
3. _____
4. _____
5. _____



Team Leader

Team Member #5

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #6

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #7

1. _____
2. _____
3. _____
4. _____
5. _____



Senior Consultant



Star Team Builder

Team Member #1

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #2

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #3

1. _____
2. _____
3. _____
4. _____
5. _____

Team Member #4

1. _____
2. _____
3. _____
4. _____
5. _____



Dress *UP!*

YOU'RE GOING PLACES.

New Independent Sales Director Class Feb. 1, 2019 – Jan. 1, 2020

You're achieving your goals and making your dreams come true!

And when you debut as a New Independent Sales Director from Feb. 1, 2019 through Jan. 1, 2020, some of these prizes* can be yours!

- Costume Pearl Jewelry Set
- Ted Baker Bow Tote Bag

PLUS:

New Independent Sales Directors who debut **a new first-line** offspring Independent Sales Director of their own during the promotion period will receive a gorgeous Ted Baker Bow Cross Body Bag.

A Senior Independent Sales Director who debuts **an offspring** Independent Sales Director during this promotion will receive the Costume Pearl Jewelry Set and Ted Baker Bow Cross Body Bag. PLUS:

Independent Sales Directors who debut a **second new first-line** offspring during the promotion period will receive a gorgeous Ted Baker Bow Cross Body Bag.

Independent Sales Directors who debut Feb. 1 – July 1, 2019, will pick up their prizes at Seminar 2019 and **Independent Sales Directors who debut Aug. 1, 2019 – Jan. 1, 2020,** will pick up their prizes at Leadership Conference 2020.

One of each prize per achiever per promotion period

*For complete promotion rules and details, go to *Mary Kay InTouch*®.





On-Target Car Drivers

ON-TARGET

- Five or more active personal team members.
- \$5,000 combined personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

QUALIFICATION (1-4 months)

- \$23,000 combined personal/team wholesale Section 1 production (you may contribute up to \$5,000 in personal wholesale Section 1)
- 16 active personal team members
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

SHAW AREA

Brenda Gingrich (Auker)
Alina Brown (Stanley)

BURNETT AREA

Nicole Staudt (Holmes)

LAUCLAN AREA





Bee Achievers

SHAW NATIONAL AREA

Nancy Powell	Cheryl Auker	Linda Loud	Karen Weaver	Vicki Parietti	Christina Samuels
Daniel Oh	Nancy Mayer	Haley Hall	Jessica Carnall	Meg Kluge	Victoria Reed
Amanda Ahrens	Karen Norstrom	Robye Harvey	Tiffany Huerta	Kirina Kovach	Tamika Greenwood
Shaindy Bochner	Kara Jones	Carolyn Rios	Heather Wade	Nicole Pratt	Jessica Montalvo
Linda Vittitoe	Cindy Hauser	Kelley Heller-Vela	Julean Josephs	Pamela Midboe-	Joanne Morales
Basheva Elbaum	Katie Black	Marilyn Esquilin	Kristen Lowe	Penn	Julieth Patterson
Robin Goebel	Sandra DiBello	Josette Jeffrey	Gail Hopwood	Yvonne Diaz	Darlene Wolf
Elizabeth Lee	Garcia	Lisa Ruth	LaTonya Young	Dawn Scaff	Mindy Hernandez
Teresa Billingsley	Eun Jang	Mindy Gempel	Denise Pettet	Patricia Furbish	Christina Felan
Kathy Phillips	Marissa Sanders	Ginny Jean	Tillie Salinas	Christine Fernicola	Dawn Vowels
Macaulay Murphey	Young	Dawn Struble	Debra-Anne	Ruth Christophel	Kristen Pettet
Pia Bose	Elizabeth Edelmann	Alison Cummings	Singleton	Crystal Drake	Ronyha Smith
Annalaura Sanchez	Crystal Long	Christina Richards	Daneiva Ramirez	Linda Firth-	Christine Waugh
Angela Francis	Janine Martin	Dawn Eisenhauer	Ann Marie Hubbard	Blackburn	
Lynda Crick	Debbie Grube-Taylor	London Arbuckle	Angie Taylor	Mary Helen Bailey-	
Sharonda Campbell	Sheila Smarts	Audra Di Bello	Stacey Curry	Bondurant	
Alina Brown	Miriam Schnitzler	Allison Alcineus	Colleen Greenhalgh	Ashley Goebel	
Cindy Machado-	Danielle Belvoix	Patty Urban	Coty Maldonado	Sandra Rivera	
Flippen	Salisha George	Denise Harris	Nadine Huckabee-	Joann Jordan	
Sharon Alicea	Tabitha Kearney	Jennifer Thomas	Stanley	Ericka Kessler	
Malka Taub	Stephanie Thomas	Debora Gribble	Amanda Luckett	Cecelia Williams	

BURNETT NATIONAL AREA

Connie Barnett	Elizabeth Holmes	Sydney Overcast	Danielle Watson	Sara Nave	Jody Ball
Megan Cowin	Mandy Sullivan	Ellen Pape	Jodi Franklin	Andrea Parker	Danielle Rose
Angie Bowman	Samantha Ewing	Melissa Gross	Kailey Macke	Christi Townson	Christina Frantz
Kathy Spicer	Katherine Smith	Cailee Allen	Judy Gardner	Stephanie Adams	Jennifer Newton
Jennifer Howard	Angela Honnigford	Rebecca Stewart	Madelynn Kitlinski	Adrienne Bond	Krystal Jarrell
Taylor Van Winkle	Amber Nichols	Lacey Maxton	Mary Wilbur	Abigail Gibson	Melissa Linton
Michele Hisle	Mackenzie Serey	April Hutchinson	Amanda Nieman	Debbie Dow	Jennifer Raley
Ginger McCabe	Kimberly Carpenter	Beth Cahill	Kristin Erickson	April Goney	Erika Sermenio
Heather Rheinfrank	Kirsten Baker	Michelle Weger	Falesha Stephens	Julie Wheaton	Amy Wiginton
Angela Cline	Jenna Roberts	Kristen Turner	Brittney Wasson	Nicole Richardson	Jennifer Ewing
Crystal Wagner	Staci Martin	Jaedyn Grooms	Madisyn Lucas	Yasmine Anderson	Melissa Koop
Dana Sone	Erin Farler	Taylor Curtis	Brooke Butts	Cara Lawson	Tammy May
Sandy Piller	Cristine Willis	Ainslie Lowry	Christie Victor	Dawn Mallery	Nicole Staudt
Kaila Pleiman	Ciara Peyton	Aleta Blakley	Sarah Quijada-Hardy	Priscilla Lee	Molly Shipley
Kayla Holbert	Candice Bonn	Lydia Jones	Ravy Lushek	Tina Hiller	Stacia Adams
Erica Rieder	Kaci Church	Madison Catalano	Jordan Schmidt	Sandra Adams	Jelena Maric
Dawn Hedrick	Lauren Bowser	Jessica Reed	Donna Gosney	Mary Beach	
Christina Berry	Chelsey Burling	Courtney Seldenright	LeAnna Funk	Katelynn McDowell	
Jessica Shoemaker	Keli Hubbard	Mary Mullins	Kristin Mikolajewski	Nancy Link	

LAUCLAN NATIONAL AREA

Kirstin Erisman	Woodruff	Emily McManus	Stacy Fischer-	Berlinda Paul	Lindsey Rhoades
Brandi Corder	Pauline Bromley	Taylor Angle	Samano	Blythe Egbert	Carrie Schulze
Amy Graber	Bouck	Jamie Sanders	Paige Wiktorowski	Michelle Eggert	Rose Paine
Michelle Camp	Stephanie Cost	Jennifer Menner	Emily Owens	Samantha Hall	Makensie
Lindsey Clevenger	Connie Saho	Danielle Collick	Casilyn Lund	Erin Cole	Worthing
Malina Salyer	Jennifer Johnson	Stacey Askew	Danielle Evans	Lee Ann Girard	Kathryn Summers
Ausia Anderson	Linda LePage	Kimberly Nomland	Elizabeth	Clare Yangzhu	Tara Brant-Ohtola
Hillary Puthoff	Sam Strausbaugh	Korie Stiff	Sciachchitano	Desiree Schaffner	KaShona Haynes
Amy Rhoades	Jen Crawford	Kayla Brooks	Mary Cooper	Angel Rideout	Lisa Littleton
Charlotte	Melody	Andrea Barts	Mary Willcox	Angela Nickoli	Angella Boyer
Goodykoontz	Funkhouser	Colleen Elliott	Marinete Andrade	Melissa Jameson	
Stephanie	Caitlin Morris	Samantha Roberts	Teresa Benter	Diane Omlor	

OCTOBER

be
fearless!

Mary Kay Ash believed that action cures fear. So pick up the phone to book, stand up at a party or at a meeting to speak, share the opportunity, say yes to your dreams. **Be Fearless!**, and earn the October bracelet in the **You Can Do It! Challenge**.

It all starts with setting and achieving a retail selling goal to support a \$600 or more monthly wholesale Section 1 order. Each month during the 2019 – 2020 Seminar year that an Independent Beauty Consultant places a cumulative \$600* or more wholesale Section 1 order, she can earn a monthly jewelry piece from the must-have **You Can Do It! Challenge Collection by R.J. Graziano**. That \$600 wholesale Section 1 order a month could be just what you need to help you achieve other Mary Kay challenges, too, like earning quarterly Star Consultant status or crossing the Seminar stage in the Queen's Court of Personal Sales.



Everyone is
buzzing about
the **You Can Do It!**
Challenge!



Mary Kay Ash always
believed a woman could do
whatever she put her mind to.
And we know
You Can Do It! too.

Go to *Mary Kay InTouch*[®]
for complete challenge
rules and details.

you can

do it 
MARY KAY

*The \$600 or more wholesale Section 1 order requirement can be placed in one single order or placed in cumulative orders as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts will also count toward your \$600 or more wholesale Section 1 order requirement. You'll receive your jewelry inside your qualifying order. One jewelry piece per achiever each month.



you can

do it 

JULY – DECEMBER 2019



Hand
dreams
ent to



MARY KAY

FALL CONSISTENCY
CHALLENGE

be
your potential.

Success comes from consistency.

Consistently booking parties. Consistently selling products. Consistently rising to a place where you don't just reach your potential, you can **Be Your Potential**.

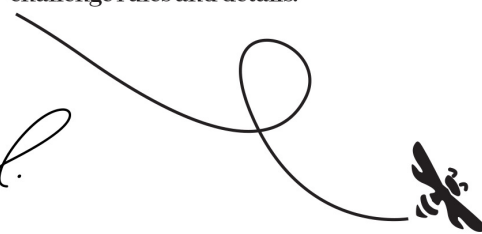
And that's how you can achieve the

You Can Do It! Fall Consistency Challenge.

Independent Beauty Consultants and Independent Sales Directors who achieve the *You Can Do It!* Challenge each month*, July through December 2019, will receive these sensational ***You Can Do It! Fall Consistency Challenge earrings by R.J. Graziano.***

Independent Sales Directors who personally achieve the *You Can Do It!* Fall Consistency Challenge AND have three or more unit members who also achieve the *You Can Do It!* Fall Consistency Challenge will also receive an invitation to the Leadership Conference 2020 Party.

Go to *Mary Kay InTouch*® for complete challenge rules and details.



*The \$600 or more wholesale Section 1 order requirement per month can be placed in one single order or placed in cumulative orders, as long as the orders are placed in the same calendar month. Customer Delivery Service, Guest Checkout and EZ Ship order amounts also will count toward your \$600 or more wholesale Section 1 requirement. You'll receive your jewelry piece inside your qualifying order. One jewelry piece per contest achiever each month.

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Team \$2000

Red Jacket Teams with \$2000+ in Production

SHAW AREA



Alina
\$5,006



Kristen
\$4,387



Kim
\$2,898



Susan
\$2,672



Carolyn
\$2,560



Karen
\$2,367

BURNETT AREA



LeAnna
\$5,722



Aleta
\$4,007



Amanda
\$4,003



Taylor
\$4,001



Lacey
\$3,901



Tonya
\$3,527



Dawn
\$3,016



Kara T
\$2,908



Raci
\$2,663



Melissa
\$2,546



Brittney H
\$2,490



Amy
\$2,453



Madry
\$2,442



Erin
\$2,381



Nicole
\$2,372

LAUCLAN AREA

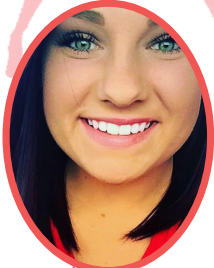


Brandi
\$3,990



Epic Reds

Reds with Reds on their Team



Lindsey

Puthoff Unit



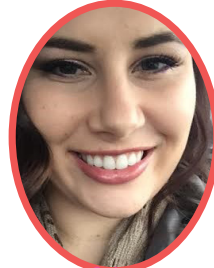
Brenda

Auker Unit



Erin

Frantz Unit



Kara

Lauchlan Unit



Megan

Egbert Unit



Libra

MacFlip Unit



Kelly

Nichols Unit



Sarah

Lauchlan Unit



Beth Ann

Shaw Unit



Monica

Raley Unit



Miranda

Linton Unit



Emily

Holliday Unit



Raci

Linton Unit



Legacy Leaders

Directors who have 3 or more Red Jackets in their Unit



Nadine



London



Cheryl



Cindy



Pam



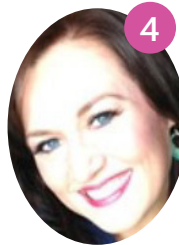
Tina



Amber



April



Melissa



Jenny



Julia



Hillary



Blythe



Leah

Top 50 Selling Consultants

SHAW NATIONAL AREA



Eun Jang



Daniel Oh



Linda Vittitoe



Basheva Elbaum



Pia Bose



Alina Brown



Lynda Crick



Sheila Smarts



Nancy Mayer



Shaindy Bochner

	Name		YTD Retail
1	Eun Jang	Denise Pettet	\$18,868
2	Daniel Oh	Denise Pettet	\$17,849
3	Linda Vittitoe	London Arbuckle	\$8,368
4	Basheva Elbaum	Cindy Machado-Flippen	\$7,596
5	Pia Bose	Denise Pettet	\$6,760
6	Alina Brown	Nadine Huckabee-Stanley	\$6,753
7	Lynda Crick	Pamela Shaw	\$6,439
8	Sheila Smarts	Stacey Curry	\$6,069
9	Nancy Mayer	Cindy Machado-Flippen	\$5,959
10	Shaindy Bochner	Cindy Machado-Flippen	\$5,532
11	Katie Black	Nadine Huckabee-Stanley	\$5,161
12	Cindy Hauser	Pamela Shaw	\$5,107
13	Elizabeth Edelmann	Cindy Machado-Flippen	\$5,077
14	Annalaura Sanchez	Pamela Shaw	\$4,979
15	Linda Loud	Pamela Shaw	\$4,643
16	Angie Taylor	Nadine Huckabee-Stanley	\$4,588
17	Teresa Billingsley	Pamela Shaw	\$4,479
18	Kathy Phillips	Pamela Shaw	\$4,429
19	Macauley Murphey	Amanda Ahrens	\$4,386
20	Mindy Gempel	Nadine Huckabee-Stanley	\$4,339
21	Sharonda Campbell	Elizabeth Lee	\$4,316
22	Ann Marie Hubbard	Nadine Huckabee-Stanley	\$4,305
23	Lolita Latimore	Nicole Pratt	\$4,301
24	Janine Martin	London Arbuckle	\$4,253
25	Christina Richards	Nadine Huckabee-Stanley	\$4,252
26	Tabatha Price	Nicole Pratt	\$4,252
27	Dawn Eisenhower	Pamela Shaw	\$4,235
28	Robin Goebel	Amanda Ahrens	\$4,228
29	Karen Norstrom	Gail Hopwood	\$4,184
30	Crystal Long	Christina Samuels	\$4,169
31	Kelley Heller-Vela	Coty Maldonado	\$4,169
32	Tabitha Kearney	Coty Maldonado	\$4,119
33	Marilyn Esquilin	Cindy Machado-Flippen	\$4,087
34	Whitney Johnson	Amanda Ahrens	\$4,077
35	Daneiva Ramirez	Coty Maldonado	\$4,073
36	Libra Banke	Cindy Machado-Flippen	\$4,028
37	Susanna Shola	Nadine Huckabee-Stanley	\$3,993
38	Cynthia Hollberg	Pamela Shaw	\$3,983
39	Denise Harris	Cindy Machado-Flippen	\$3,894
40	Debora Gribble	Pamela Shaw	\$3,881
41	Audra Di Bello	Nadine Huckabee-Stanley	\$3,874
42	Alison Cummings	Cindy Machado-Flippen	\$3,847
43	Betty Williams	Pamela Shaw	\$3,829
44	Christine Waugh	Debra-Anne Singleton	\$3,826
45	Allison Alcineus	Stacey Curry	\$3,801
46	Dawn Scaff	Cheryl Auker	\$3,775
47	Julean Josephs	Stacey Curry	\$3,767
48	LaTonya Young	Stacey Curry	\$3,752
49	Karen Weaver	Pamela Shaw	\$3,744
50	Meg Kluge	Nadine Huckabee-Stanley	\$3,742

Top 50 Sharing Consultants

SHAW NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commissions earned



Coty Maldonado



Elizabeth Lee



Alina Brown



Eun Jang



Sandra Garcia



Basheva Elbaum



Salisha George



Amanda Ahrens



London Arbuckle



Danielle Belvoix

	Name		Commission	QTM
1	Coty Maldonado	Director	\$267	3
2	Elizabeth Lee	Director	\$332	2
3	Alina Brown	Nadine Huckabee-Stanley	\$256	2
4	Eun Jang	Denise Pettet	\$326	1
5	Sandra DiBello Garcia	Nadine Huckabee-Stanley	\$96	1
6	Basheva Elbaum	Cindy Machado-Flippen	\$96	1
7	Salisha George	Nicole Pratt	\$82	1
8	Amanda Ahrens	Director	\$79	1
9	London Arbuckle	Director	\$78	1
10	Danielle Belvoix	Amanda Ahrens	\$74	1
11	Jennifer Thomas	London Arbuckle	\$61	1
12	Dawn Struble	Director	\$56	1
13	Tiffany Huerta	Director	\$56	1
14	Cheryl Auker	Director	\$54	1
15	Darlene Heithoff	Nadine Huckabee-Stanley	\$40	1
16	Audra Di Bello	Nadine Huckabee-Stanley	\$25	1
17	Christina Richards	Nadine Huckabee-Stanley	\$25	1
18	Tillie Salinas	Coty Maldonado	\$24	1
19	Tonia McMahon	Elizabeth Lee	\$24	1
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50				

EPiC
Shaw

Incredibles

Future Directors, Team Leaders, & Star Team Builders



Ruthi
Shaw Unit



Kristen
Pettet Unit



Brenda
Auker Unit



Jenn
Arbuckle Unit



Karen
Shaw Unit



Mahala
Pratt Unit



Marilyn
MacFlip Unit



Nancy
MacFlip Unit



Alison
Gingrich Unit



Cheryl
Auker Unit



Erin
Arbuckle Unit



Tamara
Shaw Unit



Lynda
Shaw Unit



Dawn
Shaw Unit



Susan
Shaw Unit



Incredibles

Future Directors, Team Leaders, & Star Team Builders



DuAnne
Shaw Unit



Beth Ann
Shaw Unit



Barbie
Shaw Unit



Sandra
Stanley Unit



Patricia
Stanley Unit



Mindy
Stanley Unit



Darlene
Stanley Unit



Diane
Stanley Unit



Terri
Manship Unit



Crystal
Arbuckle Unit



Kim
Arbuckle Unit



Lisa
Arbuckle Unit



Colleen
Pettet Unit



Stephanie
Cline Unit



Libra
MacFlip Unit



Carolyn
MacFlip Unit



Dawn
Gingrich Unit



Yvette
Maldonado Unit



Kirina
Lovvorn Unit

Top 50 Selling Consultants

BURNETT NATIONAL AREA



Crystal Wagner



Connie Barnett



Angela Cline



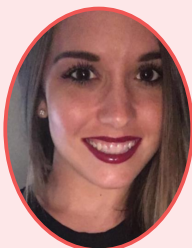
Megan Cowin



Aleta Blakely



Donna Gosney



Taylor Van Winkle



Angie Bowman



Patty Spicer



Ashley Smith

	Name	Unit	YTD Retail
1	Crystal Wagner	April Hutchinson	\$12,619
2	Connie Barnett	Heather Erbe	\$11,629
3	Angela Cline	April Hutchinson	\$9,257
4	Megan Cowin	Julia Burnett	\$8,394
5	Aleta Blakely	Christina Frantz	\$7,260
6	Donna Gosney	Amber Nichols	\$7,098
7	Taylor Van Winkle	Caitlyn Underwood	\$7,039
8	Angie Bowman	Taylor Collier	\$6,962
9	Patty Spicer	Amber Nichols	\$6,827
10	Ashley Smith	Christina Frantz	\$6,354
11	Christina Berry	Cristine Willis	\$6,135
12	Amanda Bowman	Taylor Collier	\$6,061
13	Erika Sermeno	Elizabeth Holmes	\$6,054
14	Michele Hisle	Christina Frantz	\$5,637
15	Melissa Gross	Jennifer Raley	\$5,230
16	Ginger McCabe	Ciara Peyton	\$5,224
17	Ellen Pape	Heather Erbe	\$5,178
18	Christina Warren	Jennifer Howard	\$5,050
19	Heather Rheinfrank	Amanda Nieman	\$5,037
20	Stephanie Adams	Chelsey Burling	\$5,019
21	Abbey Molnar	Melissa Linton	\$4,935
22	Angela Honnigford	Christina Frantz	\$4,918
23	Christi Townson	April Hutchinson	\$4,856
24	Lacey Maxton	Amanda Nieman	\$4,773
25	Kimberly Carpenter	Taylor Collier	\$4,761
26	Jessica Shoemaker	Donna Slone-Crumbie	\$4,693
27	Staci Martin	Melissa Linton	\$4,676
28	Amanda Hutchins	Breanna Holliday	\$4,644
29	Michelle Weger	April Hutchinson	\$4,612
30	Nicole Staudt	Elizabeth Holmes	\$4,532
31	Katie Hatcher	April Hutchinson	\$4,511
32	Kaci Church	Melissa Linton	\$4,425
33	LeAnna Funk	Julia Burnett	\$4,418
34	Cailee Allen	Amanda Nieman	\$4,362
35	Kaila Pleiman	Taylor Collier	\$4,276
36	Kayla Holbert	Ciara Peyton	\$4,275
37	Nancy Link	Jennifer Howard	\$4,265
38	Molly Shipley	Ciara Peyton	\$4,259
39	Cara Lawson	Jennifer Raley	\$4,210
40	Stacia Adams	Chelsey Burling	\$4,201
41	Erica Rieder	Amanda Nieman	\$4,200
42	Sandy Piller	April Hutchinson	\$4,167
43	Kristen Turner	April Hutchinson	\$4,071
44	Courtney Seldenright	Christina King	\$4,060
45	Jessica Hottle	April Hutchinson	\$3,935
46	Christie Victor	April Hutchinson	\$3,924
47	Dawn Hedrick	Christina Frantz	\$3,893
48	Kailey Macke	Cristine Willis	\$3,866
49	Madelynn Kitlinski	Cristine Willis	\$3,847
50	Dana Motz	April Hutchinson	\$3,846

Top 50 Sharing Consultants

BURNETT NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



Jennifer Howard



Ciara Peyton



Tayler Collier



Stephanie Adams



Dana Sone



Elizabeth Holmes



Ashley Smith



Samantha Ewing



April Hutchinson



LeAnna Funk

	Name		Commission	QTM
1	Jennifer Howard	Director	\$675	5
2	Ciara Peyton	Director	\$671	4
3	Tayler Collier	Director	\$332	3
4	Stephanie Adams	Chelsey Burling	\$303	3
5	Dana Sone	Director	\$269	3
6	Elizabeth Holmes	Director	\$348	2
7	Ashley Smith	Christina Frantz	\$241	2
8	Samantha Ewing	Director	\$183	2
9	April Hutchinson	Director	\$876	1
10	LeAnna Funk	Julia Burnett	\$468	1
11	Amanda Bowman	Tayler Collier	\$299	1
12	Tonya Lovelace	Amber Nichols	\$270	1
13	Amanda Nieman	Director	\$234	1
14	Aleta Blakley	Christina Frantz	\$216	1
15	Lacey Maxton	Amanda Nieman	\$196	1
16	Kaci Church	Melissa Linton	\$191	1
17	Dawn Mallery	Amber Nichols	\$124	1
18	Amy Wiginton	Amber Nichols	\$123	1
19	Melissa Linton	Director	\$119	1
20	Myriam Camacho	Dana Sone	\$82	1
21	Julie McGlinchey	April Hutchinson	\$79	1
22	Amanda Flood	April Hutchinson	\$72	1
23	Breanna Holliday	Director	\$72	1
24	Cailee Allen	Amanda Nieman	\$72	1
25	Brooke Butts	Ciara Peyton	\$72	1
26	Brittney Hernandez	Caitlyn Underwood	\$72	1
27	Caitlyn Underwood	Director	\$69	1
28	Taylor Curtis	Christina Frantz	\$61	1
29	Taylor Van Winkle	Caitlyn Underwood	\$59	1
30	Jenna Roberts	Director	\$57	1
31	Erin Farler	Christina Frantz	\$55	1
32	Cristine Willis	Director	\$54	1
33	McKenna Chambers	Breanna Holliday	\$51	1
34	Wendy Campbell	Chelsey Burling	\$48	1
35	Mary Beach	Amanda Nieman	\$45	1
36	Cara Lawson	Jennifer Raley	\$38	1
37	Courtney Seldenright	Christina King	\$38	1
38	Lauren Reynolds	Amber Nichols	\$31	1
39	Molly Shipley	Ciara Peyton	\$27	1
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Incredibles

Future Directors, Team Leaders, & Star Team Builders



Rachel
Hutchinson Unit



Tonya
Nichols Unit



LeAnna
Burnett Unit



Lindsey
Erbe Unit



Anecia
Erbe Unit



Taylor
Frantz Unit



Melissa
Raley Unit



Laura
King Unit



Kaci
Linton Unit



Lacey
Nieman Unit



Kathleen
Erickson Unit



Nicole
Holmes Unit



Joanna
Burnett Unit



Jodi
Burnett Unit



Pam
Nichols Unit



Jelena
Milisic Unit



Incredibles

Future Directors, Team Leaders, & Star Team Builders



Kelly
Nichols Unit



Judy
Hutchinson Unit



Danielle
Hutchinson Unit



Kristen
Hutchinson Unit



Samantha
Frantz Unit



Allyson
Frantz Unit



Monica
Raley Unit



Miranda
Raley Unit



Courtney
King Unit



Staci
Linton Unit



Kirsten
Linton Unit



Miranda
Linton Unit



Stephanie
Burling Unit



Wendy
Burling Unit



McKenna
Holliday Unit



Emily
Holliday Unit



Tina
Overcast Unit



Danielle
Roberts Unit

Top 50 Selling Consultants

LAUCLAN NATIONAL AREA



Ausia Anderson



Brandi Corder



Lindsey Clevenger



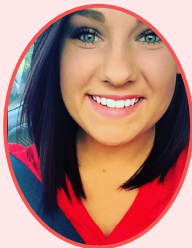
Mary Cooper



Brooke Lewis



Kathryn Summers



Lindsey Rhoades



Samantha Roberts



Elizabeth Sciacchitano



Kirstin Erisman

	Name		YTD Retail
1	Ausia Anderson	Charlotte Goodykoontz	\$9,011
2	Brandi Corder	Hillary Puthoff	\$8,776
3	Lindsey Clevenger	Hillary Puthoff	\$8,724
4	Mary Cooper	Andrea Barts	\$7,670
5	Brooke Lewis	Andrea Barts	\$7,270
6	Kathryn Summers	Charlotte Goodykoontz	\$7,135
7	Lindsey Rhoades	Hillary Puthoff	\$5,611
8	Samantha Roberts	Hillary Puthoff	\$5,588
9	Elizabeth Sciacchitano	Lee Ann Girard	\$5,018
10	Kirstin Erisman	Hillary Puthoff	\$4,853
11	Jennifer Masterson	Hillary Puthoff	\$4,819
12	Connie Saho	Katie Colson	\$4,641
13	Brittany Sherman	Erin Cole	\$4,607
14	Clare Yangzhu	Leah Lauchlan	\$4,485
15	Tammy Toles	Kara Scheidt	\$4,470
16	Amy Graber	Melody Funkhouser	\$4,290
17	Stacy Fischer-Samano	Leah Lauchlan	\$4,226
18	Jennifer Johnson	Amy Rhoades	\$4,208
19	Emily McManus	Leah Lauchlan	\$4,207
20	Makensie Worthing	Melody Funkhouser	\$4,200
21	Sam Strausbaugh	Leah Lauchlan	\$4,169
22	Linda LePage	Hillary Puthoff	\$4,123
23	Emma Smetana	Leah Lauchlan	\$3,927
24	Renee Swope	Hillary Puthoff	\$3,921
25	Michelle Camp	Lee Ann Girard	\$3,912
26	Claire Walters	Julie Becker	\$3,800
27	Berlinda Paul	Katie Colson	\$3,697
28	Angel Rideout	Charlotte Goodykoontz	\$3,641
29	Trisha McClellan	Erin Cole	\$3,572
30	Pauline Bromley Bouck	Leah Lauchlan	\$3,538
31	Diane Omlor	Colleen Elliott	\$3,459
32	Casilyn Lund	Leah Lauchlan	\$3,441
33	Stephanie Woodruff	Hillary Puthoff	\$3,400
34	Lisa Rutherford	Colleen Elliott	\$3,059
35	Nikki Bean	Leah Lauchlan	\$3,027
36	Caitlin Morris	Amy Rhoades	\$2,941
37	April Koenig	Hillary Puthoff	\$2,906
38	Malina Salyer	Hillary Puthoff	\$2,898
39	Krista Decker	Hillary Puthoff	\$2,896
40	Taylor Angle	Blythe Egbert	\$2,828
41	Kylee Crist	Erin Cole	\$2,791
42	Alexys Webb	Charlotte Goodykoontz	\$2,649
43	Sarah Hammock	Erin Cole	\$2,645
44	Jasmine Greer	Alicia Barlow	\$2,632
45	Stacey Askew	Leah Lauchlan	\$2,526
46	Desiree Schaffner	Melody Funkhouser	\$2,519
47	Tracie Peterson	Charlotte Goodykoontz	\$2,500
48	Rose Paine	Colleen Elliott	\$2,435
49	Natalie Donaldson	Blythe Egbert	\$2,424
50	Lora Stombaugh	Melissa Jameson	\$2,400

Top 50 Sharing Consultants

LAUCLAN NATIONAL AREA

** Once National Court status has been crossed '24Q', rank is based on commission s earned



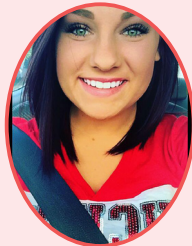
Hillary Puthoff



Charlotte Goodykoontz



Andrea Barts



Lindsey Rhoades



Melody Funkhouser



Amy Rhoades



Erin Cole



Brandi Corder



Melissa Jameson



Desiree Schaffner

	Name		Commission	QTM
1	Hillary Puthoff	Director	\$1,030	5
2	Charlotte Goodykoontz	Director	\$639	4
3	Andrea Barts	Director	\$490	2
4	Lindsey Rhoades	Hillary Puthoff	\$312	1
5	Melody Funkhouser	Director	\$234	1
6	Amy Rhoades	Director	\$204	2
7	Erin Cole	Director	\$172	2
8	Brandi Corder	Hillary Puthoff	\$145	2
9	Melissa Jameson	Director	\$113	1
10	Desiree Schaffner	Melody Funkhouser	\$97	1
11	Kristi Williams	Kara Scheidt	\$84	1
12	Krista Decker	Hillary Puthoff	\$83	1
13	Trisha McClellan	Erin Cole	\$79	1
14	Danielle Evans	Director	\$78	1
15	Kara Scheidt	Director	\$78	1
16	Emma Smith	Erin Cole	\$64	1
17	Megan Higby	Leah Lauchlan	\$62	1
18	Casilyn Lund	Leah Lauchlan	\$61	1
19	Lisa Rutherford	Colleen Elliott	\$60	1
20	Claire Walters	Julie Becker	\$54	1
21	Arielle Schmidt	Leah Lauchlan	\$54	1
22	Kayla Serrano	Hillary Puthoff	\$37	1
23	Mariah Ritchey	Charlotte Goodykoontz	\$33	1
24	Dannielle Littleton	Charlotte Goodykoontz	\$29	1
25	Jamie Sanders	Blythe Egbert	\$25	1
26	Allison Bruns	Blythe Egbert	\$24	1
27	Mary Cooper	Andrea Barts	\$24	1
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Incredibles

Future Directors, Team Leaders, & Star Team Builders

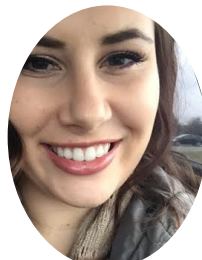


Ausia

Goodykoontz Unit Lauchlan Unit



Megan



Kara

Lauchlan Unit



Emma

Lauchlan Unit



Megan

Egbert Unit



Alli

Lauchlan Unit



Stacey

Lauchlan Unit



Nisa

Smetana Unit



Sarah

Lauchlan Unit



Erin

Egbert Unit



Carly

Egbert Unit



Alex

Colson Unit



Brandi

Puthoff Unit



April

Puthoff Unit



Stephanie

Puthoff Unit



Riley

Barts Unit



LG

Barts Unit



Claire

Becker Unit



Angel

Goodykoontz Unit



Caitlin

Rhoades Unit



Desiree

Funkhouser Unit



Stacy

Lund Unit



Leading the Way

Who has the highest % of Reds in the Units with 3 or more Red Jackets?

SHAW



Nadine

Director	# Reds	Unit Size	% Red
Nadine Hucakbee-Stanley	7	137	5.11%
London Arbuckle	5	100	5.00%
Cheryl Auker	4	113	3.54%
Cindy Machado-Flippen	4	206	1.94%

BURNETT



Melissa

Director	# Reds	Unit Size	% Red
Melissa Linton	4	57	7.02%
Tina Frantz	7	158	4.43%
Jenny Raley	3	70	4.29%
Amber Nichols	6	171	3.51%
April Hutchinson	5	193	2.59%

LAUCLAN



Hillary

Director	# Reds	Unit Size	% Red
Hillary Puthoff	4	126	3.17%
Blythe Egbert	3	178	1.69%



Julia

Incredible Challenge

Area	# Red Jackets	Area Size	% Red
Pamela Shaw	36	1593	2.26
Julia Burnett	46	1518	3.03
Leah Lauchlan	24	1158	2.07

YTD % AREA REDS

Area	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
Shaw	4.13	3.75	2.26									
Burnett	5.08	5.02	3.03									
Lauchlan	3.85	4.13	2.07									

AREA WHOLESALE PRODUCTION

Area	July	August	September	October	November	December
Shaw	\$122,280	\$178,534	\$179,044			
Burnett	\$122,799	\$173,052	\$206,545			
Lauchlan	\$101,262	\$122,187	\$116,925			

Area	January	February	March	April	May	June
Shaw						
Burnett						
Lauchlan						