

How I sold 5 roll up bags...

Prior to the party I filled 6 roll up bags and made sure I had enough placemats for the number of guests my hostess was going to have....

I decided to focus on the Princess Bag since that is what I got excited about when I was first introduced!

Each bag had:

Basic Skin Care Set w/ foundation
Day & night set
Microdermabrasion set

Then I mixed it up with the 4th

I had one with:

Satin hands & lips
Color set
Eye care set
Brushes
2 Cellushape

I refer to the placemat and bag several times throughout the class...when I discuss the miracle set, the foundation, and color I mention the # on their placemat (example basic skin care #1, day & night #2, brushes #10).

At the end when I meet with everyone individually I have each person grab a bag and they fill it up with products they would like if they were to purchase a roll up bag. Once that is completed I let them know they can get ALL THIS PRODUCT for \$199 which is worth up to \$250 and get the bag for free!!