

go for super stardom!



What you can do – or dream you can do – begin it. Courage has genius, power and magic in it. Engage your goals and then the mind begins to grow. Begin it, and the work will be completed.

Create a definite plan for carrying out that goal. When defeat comes, accept it as a signal that your plans are not sound. Rebuild those plans and set sail once more toward the goal you want to reach. Chart your course to the top. Goals are what keep us going.

To be continually working is not enough. We must see clearly the next step. To keep moving after achieving one goal, we must set a new one. The key to momentum is always having something to look forward to.

Each new day presents an opportunity to start all over again, to cleanse our minds and our hearts anew and to clarify our vision and not clutter up today with the leavings of other spent days.

Refuse to quit! See yourself achieving your goals. Visualize what you want. See it, feel it, believe in it. Make your mental blueprint and begin to build.

See setbacks as a lesson to be applied in the move towards success. The difficulties you meet will resolve themselves as you advance. Proceed – and light will dawn and shine with increasing clearness on your path.

Follow through with your plans. There is no greater obstacle in the way of success in life than trusting for something to turn up instead of going to work and turning up something. Be sure to use your time wisely. Review your priorities. Ask the question, “What is the best use of my time right now?” Many of us spend half our time wishing for things we could have if we hadn’t spent half our time just wishing.

Lead your team members by achieving your goals. The speed of the leader is indeed the speed of the gang.

Our company needs more leaders like all of you, who use your influence at the right times for the right reasons, who lead by success and continue to search for the best answers, not the easiest ones.

We need leaders who add value to the people and the organization they lead – and who work for the benefit of others and not just for their own personal gain; leaders who inspire and motivate rather than intimidate and manipulate; who live with people to know their problems and live with God in order to solve them, who follow a moral compass that points in the right direction regardless of the trends.

For all you’ve been, and for all you are, for all you say and do, may every lovely thing in life always come to you. Let your dream come alive!



Star Power

Top Ten Reasons to be a Star Consultant

1. The Fame – You will be recognized in your unit newsletter and seen by hundreds of consultants, directors and many of the top executives at Mary Kay!
2. The Awards – You will be awarded the prestigious Ladder of Success Pin with a genuine, gemstone star to wear proudly. You will also be invited to attend our “**Sailing with the Stars**” Party on July 14th – this is a sunset cruise on a schooner sailing along the Biloxi Beachfront. Our Special Guest for this Star Consultant event is our very own National Sales Director Kate DeBlander!
3. The Prizes – Pick a prize from the quarterly contest brochure. They are fabulous!
4. The Recognition – You will receive tons of recognition at your weekly unit meetings, Special Area Events, and Seminar. You will also be featured on our Jazzy Jewels website. You will be famous in our Mary Kay world!
5. The Inventory – You will have enough products to service all of your clients and always have product on hand to take care of your Preferred Customer Orders. Plus, you will be on Profit Level!! Happy customers mean money in your pocket! Don’t forget about the referrals from the company.
6. Be A Team Player – Help your unit become the best ever by having more qualified Star Consultants than ever before. Helps your unit to reach their unit goals.
7. The fun – Imagine playing with your inventory, arranging it on your shelves and watching it fly off those shelves, Don’t ever forget – we are the #1 Best Selling Brand of Facial Skin Care and Color Cosmetics in the United States based on the most recently published sales data. Product on your shelf also motivates you to book and sell! You are never broke when you have product on your shelf!
8. Stars Earn Cars – When you are selling enough product to consistently place a Star Consultant order each quarter, you are meeting enough women to build a team. Building a team can mean earning the use of a car and helping change another person’s life for the better. And this puts you on the path to Directorship...
9. The Pride of Accomplishment – Being a Star Consultant means you are one of the top consultants in your unit. What a way to build self-confidence and self-esteem!
10. Earning the privilege of ARENA Seating at Seminar 2006!! Yes, you still have time! You don’t want to miss this!! You snooze, you lose!!

You Can Do IT!!!!!!

